

DIZZION CHANNEL PARTNERS

Expand Your Portfolio & Open New Opportunities



Redefining the Way the World Works

With more than **50%** of workers projected to telecommute by 2020 and BYOD (bring your own device) programs adopted or being planned by more than **75%** of organizations, companies are poised to lose control of endpoint and data security without a defined strategy and management practices.

Dizzion helps your customers embrace the growing cloud movement to centralize and secure the desktop in the cloud. That means that a company's critical data and intellectual property isn't stored on a device that walks out the door everyday or lives in an employee's home. **By implementing virtual desktops, companies have greater control over their data while providing employees the flexibility to work from any device, anywhere.**

Discover New Opportunities

The Dizzion Channel Program connects partners with opportunities to:

- Grow new revenue streams
- Deepen existing customer relationships
- Grow into new vertical markets by offering cloud delivered desktop

Expand your portfolio to the endpoint with Dizzion's end user computing solutions. Providing desktop/endpoint solutions allows access into the application layer of the customer organization, which builds a deeper understanding of their business challenges and can open the door to discovering additional opportunities.

The Dizzion Difference

Dizzion's sole focus is on creating a robust, secure, high-performing, fully-managed virtual desktop offering that is easy for organizations to implement and manage. Our built-in features and capabilities include:

- **Verified Compliant:** Dizzion offers virtual desktop solutions that have been independently verified as PCI and HIPAA HITECH compliant.
- **Unified Communications Integration:** Robust support for UC platforms, video, softphones and more.
- **Global Reach:** Dizzion has data PODS located throughout the US and a location in Europe to support deployment around the world.

We regularly work with:

- Managed Services Providers
- Cloud Solutions Providers
- Master Agents
- Unified Communications Providers
- Systems Integrations
- Consultants
- Partners Specializing in Similar Verticals:
 - BPO/Contact Center
 - Healthcare
 - Financial Services
 - Legal
 - Other highly regulated industries

Learn more at

www.dizzion.com/become-a-partner

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SOLUTIONS	USE CASES	INDUSTRIES
Cloud Delivered Desktops	Work@Home/ Remote Workers	Business Process Outsourcers (BPOs)
Compliance	BYOD	Healthcare & Telehealth
Security & Controls	Third Party Contractors	Financial Services
Application Delivery	Business Continuity & Disaster Recovery	Insurance
Secure Endpoint Solutions	PCI Compliance	Legal
Storage	HIPAA Compliance	Other Highly Regulated Industries
	Scaling for Seasonal Spikes	
	Mergers & Acquisitions	
	Expanded Hiring Pool	
	Centralized IT	

DIZZION POTENTIAL PARTNER GUIDE

Want to learn more about how the Dizzion Channel Partner Program can help grow your portfolio and uncover new opportunities?

Download the Dizzion Potential Partner Guide!

www.dizzion.com/partner-guide